

RICHARD WARREN, PRESIDENT  
SHELLEY FULLER, BOARD MEMBER  
VENESSA GUERRERO, BOARD MEMBER  
CHUCK ENGELKEN, BOARD MEMBER



DANNY EARP, BOARD MEMBER  
DOYLE BLACK, BOARD MEMBER  
NANCY OJEDA, VICE-PRESIDENT

## **CITY OF LA PORTE DEVELOPMENT CORPORATION MEETING AGENDA**

Notice is hereby given of a meeting of the City of La Porte Development Corporation to be held on July 23, 2018, at the City Hall Council Chambers, 604 W. Fairmont Parkway, La Porte, Texas, beginning at 5:00 PM to consider the following items of business:

1. **CALL TO ORDER**
2. **AUTHORIZATIONS**
  - (a) Consider approval or other action regarding minutes of the La Porte Development Corporation Board meeting held on June 25, 2018 - P. Fogarty
  - (b) Consider approval or other action authorizing the La Porte Development Corporation President to sign a thirty-six (36) month economic development services agreement with the Economic Alliance Houston Port Region beginning July 1, 2018 and ending June 30, 2021 - J. Weeks
3. **SET DATE FOR NEXT MEETING - R. Cramer**
4. **Board member comments regarding matters appearing on agenda; Recognition of community members, city employees, and upcoming events; inquiry of staff regarding specific factual information or existing policies.**
5. **Adjourn**

The La Porte Development Corporation Board reserves the right to meet in closed session on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code (the Texas open meetings laws).

In compliance with the Americans with Disabilities Act, the City of La Porte will provide for reasonable accommodations for persons attending public meetings. To better serve attendees, requests should be received 24 hours prior to the meetings. Please contact Patrice Fogarty, City Secretary, at 281.470.5019.

### **CERTIFICATION**

I certify that a copy of the July 23, 2018 , agenda of items to be considered by the Board of the La Porte Development Corporation was placed on the City Hall Bulletin Board on July 17, 2018.

A handwritten signature in cursive script that reads "Patrice Fogarty".

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Patrice Fogarty, City Secretary

RICHARD WARREN, PRESIDENT  
NANCY OJEDA, VICE-PRESIDENT  
CHUCK ENGELKEN, BOARD MEMBER  
VENESSA GUERRERO, BOARD  
MEMBER



DANNY EARP, BOARD MEMBER  
DOYLE BLACK, BOARD MEMBER  
SHELLEY FULLER, BOARD MEMBER

## MINUTES OF LA PORTE DEVELOPMENT CORPORATION BOARD MEETING OF JUNE 25, 2018

The City of La Porte Development Corporation Board met on **June 25, 2018**, at the City Hall Council Chambers, 604 West Fairmont Parkway, La Porte, Texas, 77571, at **5:00 p.m.** to consider the following items of business:

### 1. CALL TO ORDER

President Richard Warren called the meeting to order at 5:00 p.m. Other members of the La Porte Development Corporation Board present: Board members Engelken, Fuller, Black, Guerrero, Earp, and Ojeda. Staff Present: Corby Alexander, Jason Weeks, Patrice Fogarty, Ryan Cramer and Clark Askins.

### 2. AUTHORIZATIONS

(a) Consider approval or other action regarding minutes of the March 26, 2018, meeting of the La Porte Development Corporation Board – P. Fogarty

Board member Engelken made a motion to approve minutes of the February 12, 2018, meeting of the La Porte Development Corporation Board. Board member Fuller seconded the motion. **MOTION PASSED UNANIMOUSLY 7/0.**

### 3. DISCUSSION AND POSSIBLE ACTION

(a) Discussion and possible action regarding the proposed budget for La Porte Development Corporation Board for Fiscal Year 2018-2019 – R. Cramer

Economic Development Coordinator Ryan Cramer gave an overview of the La Porte Development Corporation Board for Fiscal Year 2018-2019 that will be taken to City Council.

Board member Earp made a motion to accept the budget as presented. Board member Engelken seconded the motion. **MOTION PASSED UNANIMOUSLY 7/0.**

(b) Discussion and possible action regarding an update of the Economic Development Strategic Plan – R. Cramer

Economic Development Coordinator Ryan Cramer presented a summary.

Board member Earp made a motion not to move forward with a new plan and to continue with the existing plan. Board member Fuller seconded the motion. **MOTION PASSED UNANIMOUSLY 7/0.**

**4. SET DATE FOR NEXT MEETING**

Board members set July 23, 2018, if a meeting is needed.

**5. BOARD MEMBER COMMENTS** regarding matters appearing on agenda; recognition of community members, city employees, and upcoming events; inquiry of staff regarding specific factual information or existing policies.

There were no comments.

**6. ADJOURN**

There being no further business, President Warren moved to adjourn the meeting at 5:41 p.m. Board member Fuller seconded the motion. **MOTION PASSED UNANIMOUSLY 7/0.**

Respectfully submitted,

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Patrice Fogarty, City Secretary

Passed and approved on this the \_\_\_\_ day of \_\_\_\_\_, 2018.

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President Richard Warren

## REQUEST FOR CITY COUNCIL AGENDA ITEM

Agenda Date Requested: <u>July 23, 2018</u>
Requested By: <u>Jason Weeks</u>
Department: <u>City Manager's Office</u>
Report: _____ Resolution: _____ Ordinance: _____

<u>Appropriation</u>	
Source of Funds:	<u>N/A</u>
Account Number:	<u>N/A</u>
Amount Budgeted:	<u>N/A</u>
Amount Requested:	N/A
Budgeted Item:	<b>YES</b> NO

Exhibit: Service Agreement

Exhibit: 2018 Annual Report

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### SUMMARY & RECOMMENDATION

The current agreement with the Economic Alliance Houston Port Region ("Alliance") expired on June 30, 2018; therefore, we've received a request to renew the economic development services agreement with the Alliance for thirty-six (36) month period beginning July 1, 2018 and ending June 30, 2021 in the annual amount of \$20,000. La Porte may terminate this agreement at any time by giving thirty (30) days' written notice to the Alliance.

The annual economic development services agreement includes:

- One educational seminar specific to La Porte for local economic and community development professionals, as well as government officials, local business and community leaders.
- Establish an ongoing program to develop quality prospect leads, focusing on the targeted industries of greatest importance to La Porte.
- Undertake or update workforce analyses to provide current data targeted to prospective industries.
- Interact with local, state, and federal officials, and local economic development organizations and chambers of commerce on a regular basis.
- Compile and disseminate economic and business related data to La Porte on at least an annual basis.
- Interact with the Texas Department of Economic Development on behalf of La Porte and other economic development groups to acquire economic business related data.
- Promote small or disadvantaged business development.
- Present La Porte in Alliance's marketing materials, including its website.
- Provide annual or more frequent reports to La Porte on the performance of the services.
- Prepare press releases and act as media liaison publicizing the La Porte efforts.
- La Porte will be included as a participant in Alliance's economic development initiative Project Stars, which focuses upon regional marketing and regional aesthetic improvements within the San Jacinto Texas Historic District. This service provides to the La Porte that the Alliance will communicate grant opportunities regarding this project to city, at no obligation to the city.
- Invitation to city officials and staff to all events organized and/or hosted by the Alliance.
- The Alliance will provide full membership on its board of directors for a designee of the City of La Porte.

Furthermore, the Alliance will make available to La Porte the following:

- Access to information in its library and databases with the exception of company economic development prospects who are not seeking to locate in La Porte.
- Copies of the Alliance studies reports and evaluations relating to economic development issues with the exception of work related to confidential prospects.
- Copies of the Alliance publications.

Since the funds are budgeted in the La Porte Development Corporation budget, staff has asked the Alliance to revise their agreement to include both the approvals by the La Porte Development Corporation Board and City Council.

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**Action Required by Council:**

Consider approval or other action authorizing the La Porte Development Corporation Board President to sign a thirty-six (36) month economic development services agreement with the Economic Alliance Houston Port Region beginning July 1, 2018 and ending June 30, 2021.

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**Approved for City Council Agenda**

\_\_\_\_\_  
**Corby Alexander, City Manager**

\_\_\_\_\_  
**Date**

## ECONOMIC DEVELOPMENT SERVICES AGREEMENT

THIS Economic Development Services Agreement ("Agreement") is made and entered into by and between the ECONOMIC ALLIANCE HOUSTON PORT REGION, a Texas non-profit corporation; 203 Ivy Avenue, Ste 200, Deer Park, Texas 77536 (hereinafter "THE ECONOMIC ALLIANCE"), and the City of La Porte, Texas; 604 Fairmont Parkway, La Porte, Texas 77571, (hereinafter "THE CITY").

WHEREAS, THE ECONOMIC ALLIANCE is a non-profit corporation organized to promote economic development with an emphasis on performance in the southeast portion of Harris County, and;

WHEREAS, THE CITY promotes economic development in La Porte, Harris County, Texas; and;

WHEREAS, THE CITY seeks assistance to fulfill its economic development initiatives in La Porte, Texas; and

WHEREAS, THE ECONOMIC ALLIANCE is qualified and willing to perform such assistance functions,

NOW THEREFORE, in consideration of the covenants and conditions stated herein, and in consideration of the mutual benefits that will accrue to each of the parties hereof, as well as to the citizens of La Porte, Texas, the Parties have agreed and do hereby agree as follows:

### ARTICLE I Goals

Section 1.0 I: THE CITY represents its goals in its Economic Development Program to include, but may not be limited to the following:

- a. Creating economic diversification to provide for stable, consistent and balanced growth;
- b. Building La Porte's business/commercial tax base;
- c. Retaining existing jobs;
- d. Creating an economic climate conducive to the development and growth of business investment and commerce;
- e. Enhancing the quality of life for all citizens residing or working within La Porte, Texas;
- f. Promoting La Porte, Texas as the location of choice for new, expanding and relocating businesses;

- g. Attracting new businesses and development to La Porte, Texas;
- h. Encouraging the expansion and development to La Porte, Texas;
- i. Retaining businesses currently located in La Porte, Texas;
- j. Establishing new partnerships for the promotion of economic development.

ARTICLE II  
Qualifications of THE ECONOMIC ALLIANCE

Section 2.01: THE ECONOMIC ALLIANCE represents that:

- a. THE ECONOMIC ALLIANCE is a non-profit entity that is authorized to promote economic development in all or a portion of Harris County and is currently in good standing with the State and Federal government;
- b. THE ECONOMIC ALLIANCE is engaged in an on-going effort to attract new businesses, to encourage the expansion of existing businesses, or to retain existing businesses in Harris County, including LaPorte, Texas;
- c. THE ECONOMIC ALLIANCE hereby agrees to participate in joint projects and coordinate its activities with THE CITY and in an effort to reduce duplication of services and to enhance cooperation.

ARTICLE III  
Scope of Services

Section 3.01: Services to be Provided: THE ECONOMIC ALLIANCE will provide to THE CITY the services described in the following paragraphs:

- a. Conduct one educational seminar specific to THE CITY for local economic and community development professionals, as well as government officials, local business and community leaders;
- b. Establish an ongoing program to develop quality prospect leads, focusing on the targeted industries of greatest importance to THE CITY;
- c. Undertake or update workforce analyses to provide current data targeted to prospective industries;
- d. Interact with local, state, and federal officials, and local economic development organizations and chambers of commerce on a regular basis;
- e. Compile and disseminate economic and business related data to THE CITY on at least an annual basis;
- f. Interact with the Texas Department of Economic Development on behalf of THE CITY and other economic development groups to acquire economic business related data;
- g. Promote small or disadvantaged business development;
- h. Present THE CITY in ECONOMIC ALLIANCE's marketing materials, including its website;
- 1. Provide annual or more frequent reports to THE CITY on the performance of the services described and outlined herein;

- J. Prepare press releases and act as media liaison publicizing THE CITY's efforts.
- k. THE CITY will be included as a participant in ECONOMIC ALLIANCE's economic development initiative Project Stars, which focuses upon regional marketing and regional aesthetic improvements within the San Jacinto Texas Historic District. This service provides to the City that the Economic Alliance will communicate grant opportunities regarding this project to city, at no obligation to the city.
- L Invitation to city officials and staff to all events organized and/or hosted by THE ECONOMIC ALLIANCE;
- m. THE ECONOMIC ALLIANCE will provide full membership on its board of directors for a designee of THE CITY.

Section 3.02: Upon request, THE ECONOMIC ALLIANCE will make available to THE CITY the following:

- a. Access to information in its library and databases with the exception of company economic development prospects who are not seeking to locate in THE CITY;
- b. Copies of THE ECONOMIC ALLIANCE studies reports and evaluations relating to economic development issues with the exception of work related to confidential prospects;
- c. Copies of THE ECONOMIC ALLIANCE publications;

#### ARTICLE IV Term of Contract

Section 4.01: This agreement is for the thirty six (36) month period beginning July 1, 2018, and ending June 30, 2021.

#### ARTICLE V Terms of Payment

Section 5.01: THE CITY agrees to pay THE ECONOMIC ALLIANCE a total amount of TWENTY THOUSAND AND NO/100ths Dollars (\$20,000.00) for each contract year this agreement is in effect, said \$20,000.00 payments being for the performance of services provided herein by THE ECONOMIC ALLIANCE during each of the twelve month (12) terms established in Section 4.01 of this agreement. Performance update reports shall be provided to THE CITY on at least an annual basis. Furthermore, and without limiting Section 6.01, CITY retains the right to terminate this Agreement at any point should funds not be appropriated for the

continued financing of this agreement in any fiscal year budget, or amendment to same. THE ECONOMIC ALLIANCE agrees and recognizes that CITY must budget for and approve of all purchases on a yearly basis and is unable to obligate revenues beyond the current fiscal year.

Section 5.02: THE ECONOMIC ALLIANCE, as part of the payment for services received, shall perform services outlined in this document.

Section 5.03: THE ECONOMIC ALLIANCE shall present annual billing statements to THE CITY describing the services performed. THE CITY shall promptly process such statements, and make payment within thirty (30) days of receipt.

## ARTICLE VI Termination

Section 6.01: THE CITY may terminate this Agreement at any time by giving 30 days' written notice to THE ECONOMIC ALLIANCE. THE CITY's right to terminate this Agreement for convenience is cumulative of all rights and remedies, which exist now or in the future.

Section 6.02: On receiving the notice, THE ECONOMIC ALLIANCE shall, unless the notice directs otherwise, immediately discontinue all services under this Agreement and cancel all existing orders and subcontracts that are chargeable to their Agreement. Within 30 days of the termination date THE CITY shall pay to THE ECONOMIC ALLIANCE, pro-rated on a monthly basis, the fees for services rendered under this Agreement unless the fees exceed the allocated funds remaining under this Agreement.

Section 6.03: TERMINATION OF THIS AGREEMENT AND RECEIPT OF PAYMENT FOR SERVICES RENDERED ARE THE ECONOMIC ALLIANCE'S ONLY REMEDIES FOR THE CITY'S TERMINATION FOR CONVENIENCE, WHICH DOES NOT CONSTITUTE A DEFAULT OR BREACH OF THIS AGREEMENT. THE ALLIANCE WAIVES ANY CLAIM (OTHER THAN ITS CLAIM FOR PAYMENT AS SPECIFIED IN THIS SECTION), IT MAY HAVE NOW OR IN THE FUTURE FOR FINANCIAL LOSSES OR OTHER DAMAGES RESULTING FROM THE CITY'S TERMINATION FOR CONVENIENCE.

Section 6.04: Termination for Cause by THE ECONOMIC ALLIANCE: THE ECONOMIC ALLIANCE may terminate its performance under this Agreement only if THE CITY defaults and fails to cure the default after receiving written notice of the alleged default. Default by THE CITY occurs if THE CITY fails to perform one or more of its material duties under this Agreement. If a default occurs and THE ECONOMIC ALLIANCE wishes to terminate the Agreement, then THE

ALLIANCE must deliver a written notice to the CITY describing the default and the proposed termination date. The date must be at least 30 days after the CITY receives notice. THE ECONOMIC ALLIANCE, at its sole option, may extend the proposed termination date to a later date. If THE CITY cures the default before the proposed termination date, then the proposed termination is ineffective. If THE CITY does not cure the default before the proposed termination date, then THE ECONOMIC ALLIANCE may terminate its performance under this Agreement on the termination date. To effect final termination, THE ECONOMIC ALLIANCE must notify THE CITY in writing.

Section 6.05: Termination for Cause by THE CITY: If THE ECONOMIC ALLIANCE defaults under this Agreement, THE CITY manager may either terminate this Agreement or allow THE ECONOMIC ALLIANCE to cure the default as provided below. THE CITY's right to terminate this Agreement for THE ECONOMIC ALLIANCE's default is cumulative of all rights and remedies, which exist now or in the future. Default by THE ECONOMIC ALLIANCE occurs if:

- a. THE ECONOMIC ALLIANCE fails to perform any of its duties under this Agreement;
- b. THE ECONOMIC ALLIANCE becomes insolvent;
- c. All or a substantial part of THE ECONOMIC ALLIANCE's assets are assigned for the benefit of its creditors; or
- d. A receiver or trustee is appointed for THE ECONOMIC ALLIANCE.

Section 6.06: If a default occurs, the CITY may, but is not obligated to, deliver a written notice to THE ECONOMIC ALLIANCE describing the default and the termination date. The CITY, at its sole option may extend the termination date to a later date. If the CITY allows THE ECONOMIC ALLIANCE to cure the default and THE ECONOMIC ALLIANCE does so to the CITY'S satisfaction before the termination date, then the termination is ineffective. If THE ECONOMIC ALLIANCE does not cure the default before the termination date, then the CITY may terminate this Agreement on the termination date, at no further obligation of the Corporation.

Section 6.07: To effect final termination, THE CITY must notify THE ECONOMIC ALLIANCE in writing. After receiving the notice, THE ECONOMIC ALLIANCE shall, unless the notice directs otherwise, immediately discontinue all services under this Agreement, and promptly cancel all orders or subcontracts chargeable to the Agreement.

## ARTICLE VII Miscellaneous

Section 7.01 The relationship of THE ECONOMIC ALLIANCE to THE CITY shall be that of an independent contractor. THE CITY shall have no authority to direct the

day-to-day activities of any of THE ECONOMIC ALLIANCE's employees or representatives, shall have no authority over THE ECONOMIC ALLIANCE's decisions, and shall have no rights to ownership of internal working papers or other information or data of THE ECONOMIC ALLIANCE, except as otherwise specifically authorized or required herein.

Section 7.02 This Agreement shall be binding upon and inure to the benefit of THE CITY and THE ECONOMIC ALLIANCE and shall not bestow any rights on any third parties.

Section 7.03. Failure of either party hereto to insist on the strict performance of any of the provisions hereof, or failure of performance, shall not be considered a waiver of the right to insist on or enforce, by an appropriate remedy, strict compliance with any other obligation hereunder, or to exercise any right or remedy occurring as a result of any future failure of performance.

Section 7.04. This Agreement shall be subject to and construed in accordance with the laws of the State of Texas and of the United States of America and is performable in Harris County, Texas.

Section 7.05. All notices required or allowed hereunder shall be given in writing and shall be deemed delivered when actually received or on the third day following its deposit into a United States Postal Service post office or receptacle with prepaid postage affixed thereto, and sent by certified mail, return receipt requested, addressed to the respective party at the address set forth below, or at such other address the receiving party may have theretofore prescribed by written notice to the sending party:

If to THE CITY OF LA PORTE

City of La Porte  
Attention: Corby Alexander  
604 W. Fairmont Parkway  
La Porte, Texas 77571

If to THE ECONOMIC ALLIANCE:

Economic Alliance Houston Port Region  
Attention: Chad Burke, President/CEO  
203 Ivy Avenue, Ste 200  
Deer Park, Texas 77536

Section 7.06. This Agreement contains the entire agreement of the parties and any changes and amendments hereto must be in writing and signed by both parties. This Agreement is executed in two originals.

**ECONOMIC ALLIANCE  
HOUSTON PORT REGION**

By \_\_\_\_\_  
Name: Chad D. Burke  
Title: President/CEO

Date Signed: \_\_\_\_\_

**ATTEST**

By \_\_\_\_\_  
Name \_\_\_\_\_  
Title \_\_\_\_\_

**LA PORTE DEVELOPMENT CORPORATION:**

By \_\_\_\_\_  
Name: Richard Warren, President  
Date Signed: \_\_\_\_\_

**ATTEST**

By \_\_\_\_\_  
Name \_\_\_\_\_  
Title \_\_\_\_\_

**CITY OF LA PORTE:**

By \_\_\_\_\_  
Name: Louis Rigby, Mayor  
Date Signed: \_\_\_\_\_

**ATTEST**

By \_\_\_\_\_  
Name \_\_\_\_\_  
Title \_\_\_\_\_



# City of La Porte Annual Report

July 9, 2018

# Overview

## Our Mission

A non-profit organization, whose mission for over 30 years has been to ***Grow and market a vibrant regional economy.***

### Impact Initiatives

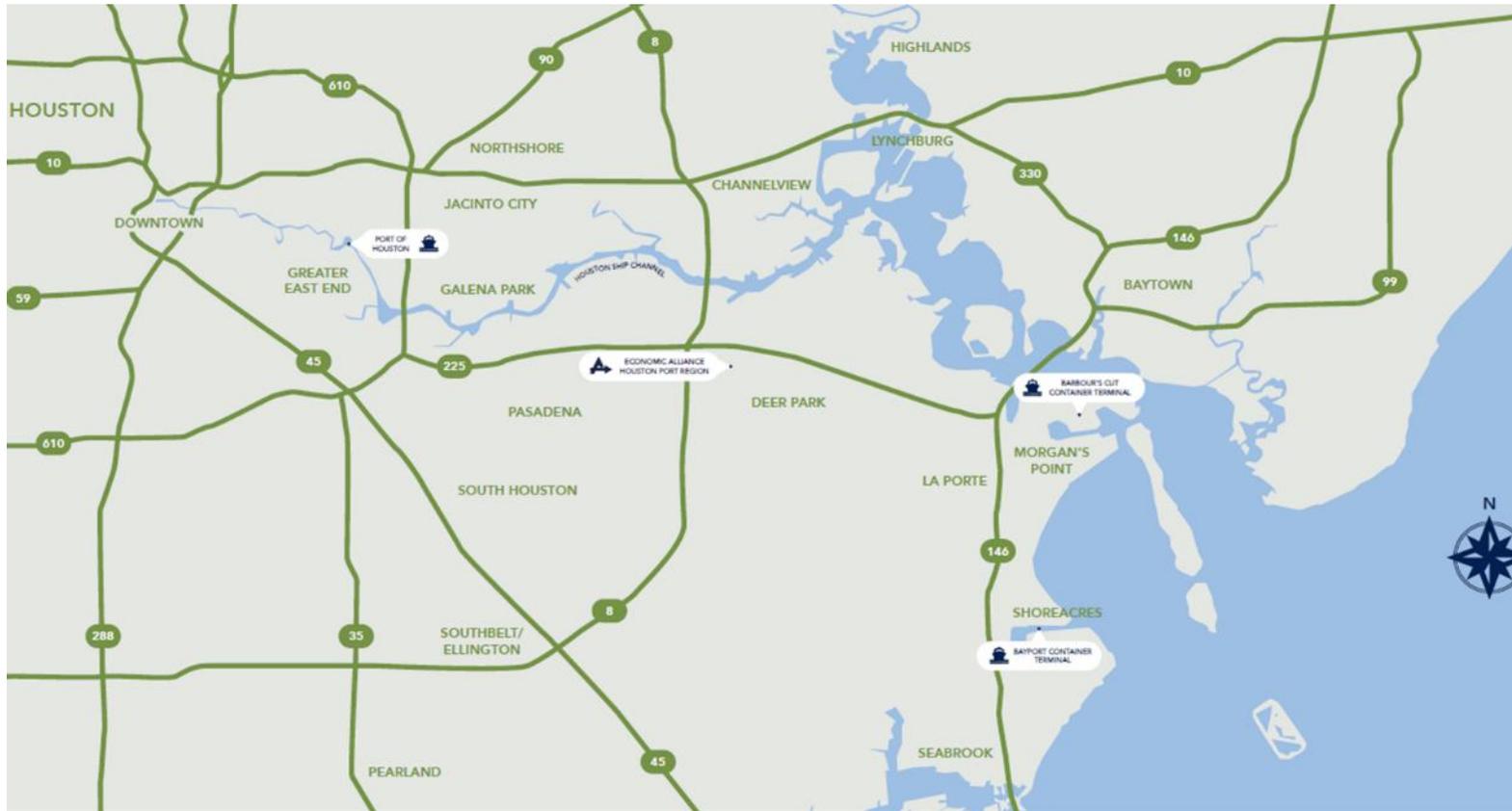
- Economic Development
- Public Policy
- Workforce Development
- Transportation
- Quality of Life



# Who We Represent



Most sought-after region in the entire world for petrochemical, manufacturing, maritime and logistics operations



**25 miles** of the 52 mile  
**Houston Ship Channel**

World's 2nd largest petrochemical complex

Nation's busiest port in terms of foreign tonnage

**12 Cities**, Harris County  
and Port Houston

**250 Private Sector Members**

Global leaders in refining and petrochemical production

# Leadership – Executive Board



Chairman - Glenn Royal, Royal Financial Group Merrill Lynch

Barry Klein, Shell Deer Park, Site Manager

Brenda Hellyer, San Jacinto College District, Chancellor

Roger Blackburn, Wood Group USA, Executive Account Manager

Jeff Garry, , Dow Chemical Company, Houston Area Operations Director

Karen Gregory, CenterPoint Energy, Economic Development Regional Manager

Steve Cote, Brady Chapman & Holland, Partner & Chairman PEDC

Mayor Tom Reid, City of Pearland – Ex Officio



# Economic Development

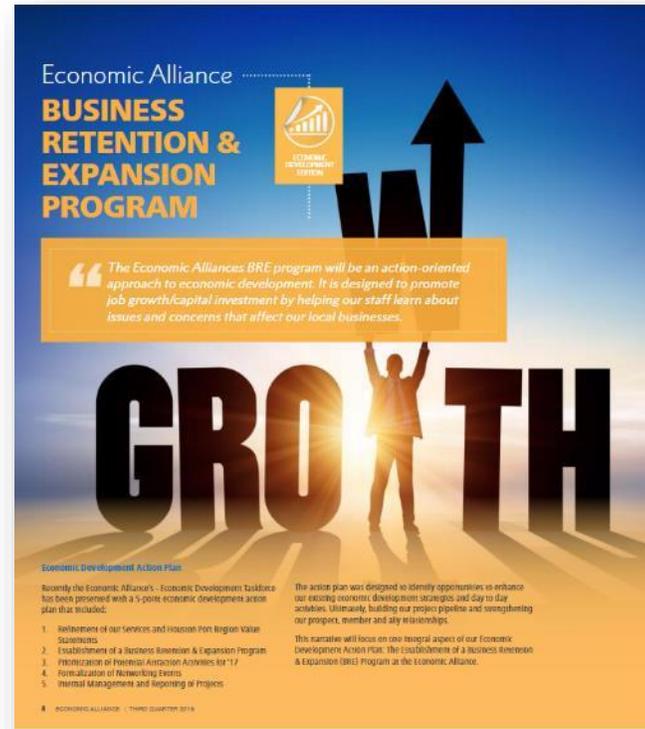
# Economic Development



## Professional Economic Development Services

Provide a professional relationship to navigate the multiple facets of the site selection/expansion process, including the facilitation to our economic development support network.

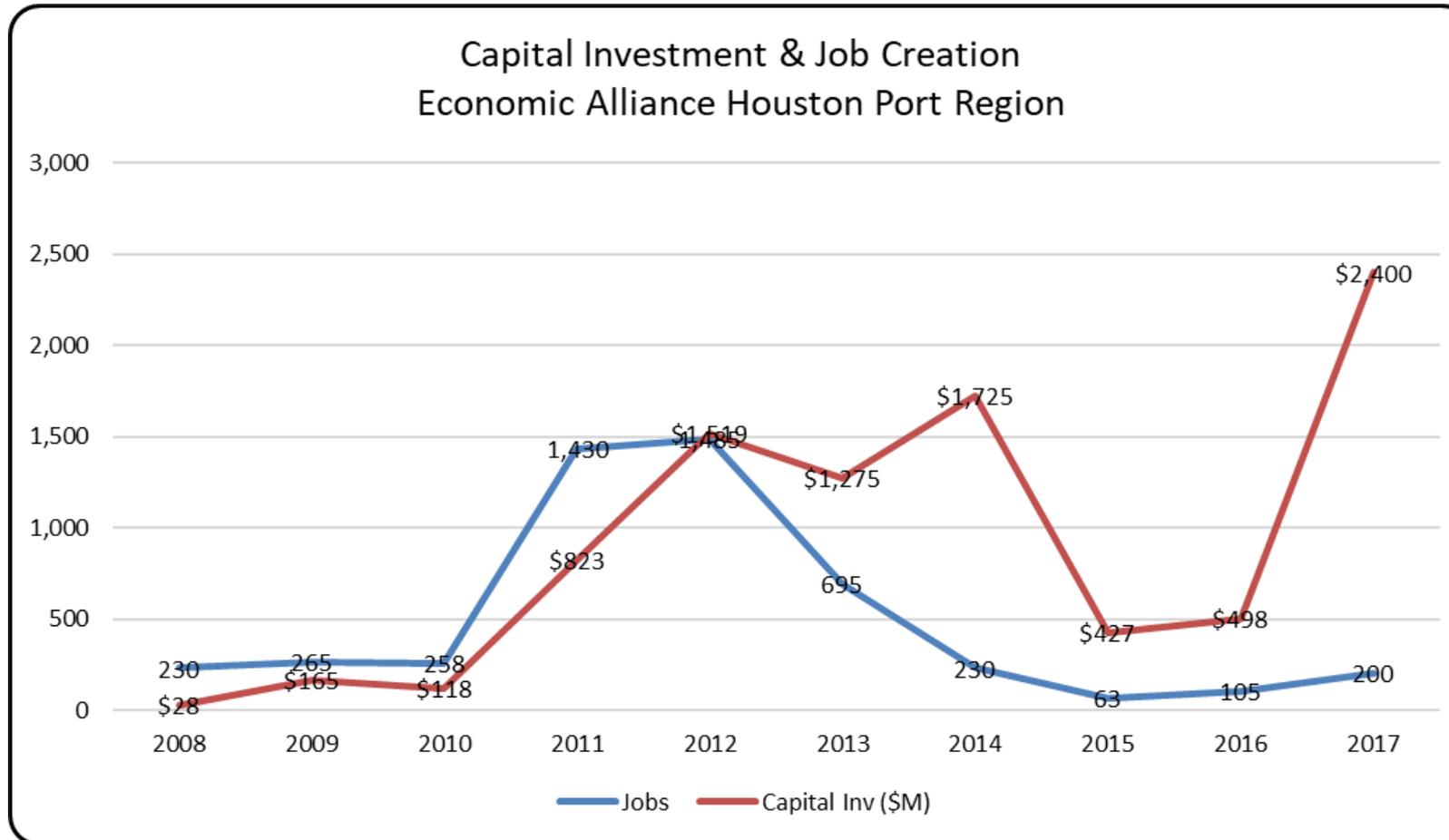
- Conduct **real estate searches**
- Participation and coordination of **site-selection tours**
- Facilitate **access to data**
- Provide guidance in evaluating State and Local **incentive & workforce programs**
- **Advocacy** for projects & **mobilization** of key board members



# Economic Development



## Impact on the Houston Port Region – Historical



**59 "Wins" over a 10-year period:**

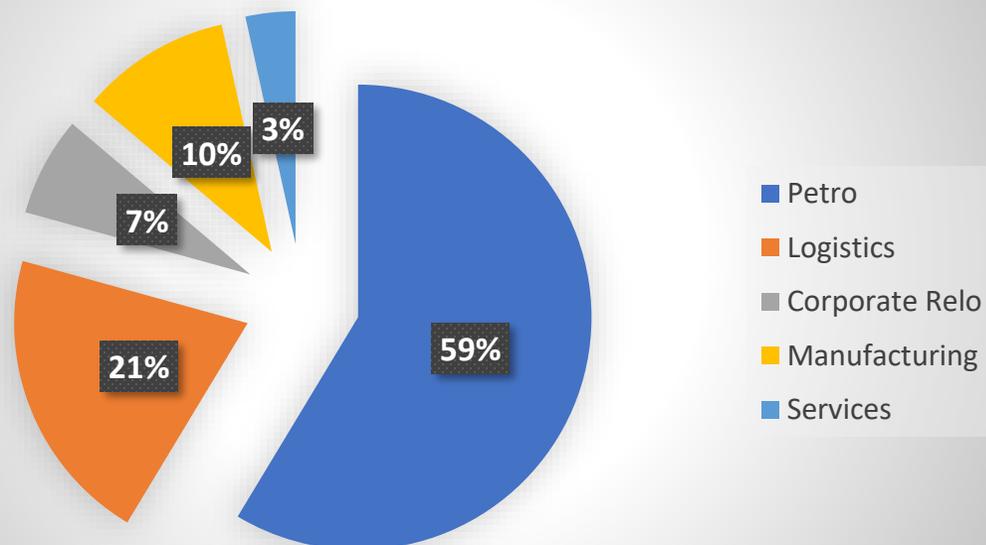
- **\$8.9B Capital Investment**
- **4,961 Jobs Created**

# Economic Development

## Current Project Pipeline Breakdown

Total Projects	Potential Direct Job Creation	Potential Capital Investment
34	1,994	\$6.5B

### Sector Breakdown by Percentage



## La Porte Project Wins 2008 - 2017



Company	Year	Target Industry	City	Jobs	Capital Investment (\$1mm)	La Porte Tax Rate	La Porte Annual Tax Revenue
New Orleans Cold Storage	2008	Food industry	LP	25	\$10	0.0071	\$71,000
Ventura	2008	Manf	LP	25	\$3	0.0071	\$21,300
AGCO Corporation	2008	Manf - Ag Equip	LP	50	\$1	0.0071	\$7,100
Air Products		PetroChem	LP	25	\$50	Industrial District*	\$220,100
Sea Scouts	2009	Hospitality	LP	2	\$0.25	NA	\$0
Desselle - Maggard Corp.	2009	Manf	LP	45	\$3	0.0071	\$21,300
LyondellBasell	2010	PetroChem	DP, LP, C	NA	NA	0.0071	\$0
Invista	2010	PetroChem	LP	105	\$40	Industrial District*	\$176,080
Noltex	2011	PetroChem	LP	20	NA	New Construction**	\$0
Clay Development	2011	Logistics	LP		\$15	0.0071	\$106,500
DuPont	2011	PetroChem	LP	490	\$5	Industrial District*	\$22,010
BOSTCO	2011	Logistics	LP	70	\$400	New Construction**	\$710,000
Linde	2013	PetroChem	LP	50	\$200	Industrial District*	\$880,400
Kobelco Compressors America, Inc.	2014	Manf	LP	10	2	0.0071	\$14,200
Ienos Olefins & Polymers USA/ Sasol Chemicals No America	2014	PetroChem	LP	30	400	Industrial District*	\$1,760,800
Siluria Technology	2015	PetroChem	LP	3	\$17	Industrial District*	\$74,834
LyondellBasell	2015	PetroChem	LP	30	\$270	Industrial District*	\$1,188,540
<b>TOTAL</b>		<b>17 Projects</b>		<b>980</b>	<b>\$1,416</b>		<b>\$5,274,164</b>
						Industrial District* 62% of .0071 tax rate New Construction** 25% of .0071 tax rate	

# Economic Development

## Why focus on the Petrochemical Industry?

For every one job created from the business of chemistry, **6.8 jobs are created in other sectors.**

In addition, the average annual salary of a U.S. chemical industry employee is \$94,000, which is 44 percent higher than the average U.S. manufacturing pay.





# Public Policy

# Public Policy



## One Voice, Under the Leadership of the Economic Alliance

**32** Economic Alliance Members Participated in **35** Meetings in **Washington DC**



**24** Economic Alliance Members Participated in **31** Meetings in **Austin TX**



# Workforce Development

# Workforce Development

## Inspiring & Preparing the Next Generation Workforce

Filling the pipeline of potential workers in the petrochemical, maritime and logistics industries.



Leveraging **partnerships** with the EHCMA and 9 community colleges to **recruit and train a qualified workforce**



Providing **career paths and job opportunities** to address **attrition, skill enhancement and demand**



**2018 YTD – 33 presentations = 3,591 contacts**

**2017 – 72 presentations = 12,909 contacts**

**2016 – 50 presentations = 5,222 contacts**

**Six events with LPISD in '17 & '18**



# Workforce Development



## Safety Rates by Industry

**OSHA Commonly Used Statistics:  
Comparisons of Weighted Averages by Industry**

**13.7** – Nursing and Residential Care

**10.2** – Police Protection

**5.9** – Hospitals

**3.5** – Education and Health services

**0.6** – Real Estate

**3.6** – All Manufacturing Industry

**2.5** – Texas Manufacturing

**2.0** – All Chemical Manufacturing

**1.3** – Texas Chemical Manufacturing

### Local Plants

**0.37** – La Porte Plants in 2017 (employee and contractors)

**0.30** – Pasadena Plants in 2017 (employee and contractors)

Safety Rates are incidents\* per 200,000 man hours, or 100 people/year

\*Incidents = anything above first aid, (requiring medical attention)



# Transportation

# Public Policy - Transportation Taskforce



## Committee of Regional Transportation Stakeholders

- East Harris County Mfg's Assoc. (130+ plants)
- Regional Mayors
- Port of Houston Authority
- Harris County
- TxDOT
- HGAC
- BayTran

**Addressing critical issues associated with the movement of Freight and Commuters**

# Public Policy - Transportation Taskforce



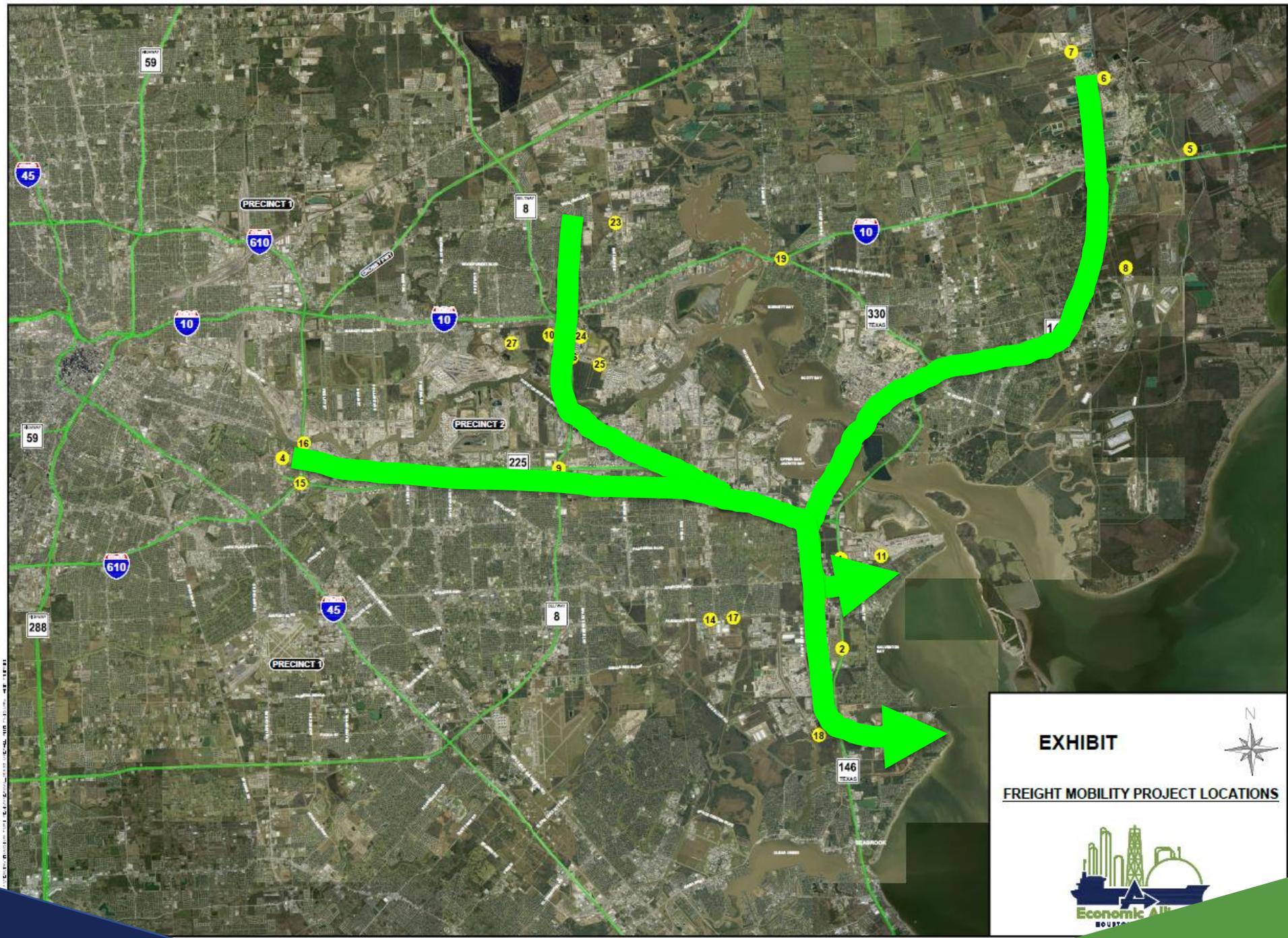
## Why the Urgency

1. \$50B in projects in the petrochemical industry over the last 5 years, the first production comes online in 2018
2. Combined with Port of Houston trade via the Panama Canal and increased resin production, container volumes will grow from 2 million TEU to 3 million TEU in 2-3 years
3. Houston Ship Channel activity accounts for 16% of states GDP
4. The state needs to invest in this critical freight infrastructure to avoid congestion & maintain global competitiveness.

## Houston Port Region Freight Improvement Strategic Plan



#	Project	Priority	Info & Updates
1	Barbours Cut Direct Connectors	H/S	August of 2019 Intersection improvements (not Direct Connectors) TxDOT is working with Texas A&M Transportation Institute to study Origin/Destinations between the Barbours' Cut Terminal and the SH 146/SH 225 interchange to determine the impacts of a direct connector
2	SH-146 Widening - Fairmont to Red Bluff Road	H/S	Widen to 6 main lanes Environmentally cleared Final design underway/anticipated to let in Fall 2022 The total cost of this project is approximately \$42 million
3	SH-225 expansion/improvement (8-East 146)	H/S	• TxDOT is working on a feasibility study for SH 225 from I-610 to SH 146. completion Q3 2018
4	Broadway Double Track Project	H/S	This may be in the TIP for FY 2017 as MPOID 17017 - please verify
5	Grand Parkway NE Segments H & I	H/S	Design-Build Project/recently awarded The total cost of this project is approximately \$1.4 Billion Estimated completion date is February 2022 Construction to begin Summer 2018
6	FM-1942 from Hatcherville Road to SH-146 – road improvement	H/S	
7	Hatcherville Rd from FM-1942 to Liberty/Chambers Co.Line – road widening	H/S	• No improvements are currently planned
8	FM 565 from SH-146 to SH-99 – widening and addition of turning lanes	H/S	MPOID 17113; FY 2024 Project from FM 1409 to SH 99: Reconstruct and realign roadway is anticipated to let for construction in FY 2018
9	BW-8 Direct Connectors @ SH-225: Westbound on 225 to 8 N, Northbound on 8 to E/W 225, Eastbound on 225 to 8S	H/M	Working with HCTRA Construction of 4 connectors is funded Applying for Federal Grant for the remain work Environmental studies underway No ROW needed Anticipated letting in 2021 Estimate construction cost for entire interchange is \$180 Million
10	SH146 from I10 to Business 146 (Alexander Drive)	H/M	The grade separation/freeway starts at Alexander and continues all the way to Red Bluff. There probably needs to be some work on SH146 North of 110 through Mont Belvieu also
11	Penn City Connector	H/M	
12	Barbours Cut Blvd expansion to 6 lanes	H/M	TxDOT in talks with Port Houston
13	SH-225 expansion/improvement (8-West 610)	H/M	
14	I-69 Bypass (feasibility of a bypass on the East side of Houston is being considered)	H/M	Potentially starting as far South as Wharton and tying as far North as Cleveland Potential to use SH 99 Seg. H & I Southern Section of an I-69 Bypass is being discussed through HGAC TxDOT is beginning an Origin-Destination Study (O-D) to determine how many trucks would use the route
15	Fairmont Parkway (Turning improvements)	H/M	Under construction County and La Porte funded through TxDOT Grant
16	SH-225 and I-610 Interchange	H/L	TxDOT is working with H-GAC to begin a feasibility study for SH 225 from I-610 to SH 146
17	I-610 bridge at HSC	H/L	Additional meetings with the Economic Alliance are requested to identify the needs and project scope at this location
18	Fairmont Parkway (Widening)	H/L	Widening is recommended from Canada Rd to SH 146. There are at least 3 major freight generators on the south side of Fairmont in this area.
19	Port Road Phase 3 & Drainage	M/M	Related project: MPOID 10452 in FY 2020 widens Port Rd. from SH 146 to Todville
20	SH-330 (improve northbound connectivity to I-10 - 2 lanes or direct connect)	M/M	Construct Northbound to Eastbound connection Working to secure construction funding Anticipated environmental clearance – Summer 2018 The estimated let date is Spring 2022 The total cost of this project is approximately \$10 million
21	Independence Parkway (improve Northbound connectivity to SH-225)	M/M	dedicated turning lane. Getting those trucks in and out of Ind. Blvd. Increase turning capacity
22	Spencer Highway Bridge (Bayport Rail Mainline) at Fairmont	M/L	MPOID 10532; FY 2018
23	Bayport Mainline Rail Track	M/L	MPOID 10455; FY 2017
24	Sheldon Road expansion	M/L	County updating cost estimate of project
25	Applet Road (Sheldon to Market)	M/L	
26	Jacintoport Road Improvement	L/L	Also on the Primary Highway Freight System, thereby eligible for federal freight funding
27	Jacintoport Direct Connectors	L/L	Direct Connect makes it a TxDOT/HCTRA discussion
28	Haden Rd (extension to Penn City Rd)	L/L	County roadway/POHA
	TxDOT Projects shaded		
	Harris County Projects		
			Priority Level:                      Time Frame Required:
			H - HIGH Priority    /    S - SHORT Term 0-5 yrs
			M - MEDIUM Priority /    M - MID Term 5-10 yrs
			L - LOW Priority       /    L - LONG Term 10+ yrs



**EXHIBIT**

**FREIGHT MOBILITY PROJECT LOCATIONS**



Economic Alliance  
HOUSTON PORT REGION



# Quality of Life

# Mini-Mural Matching Grant Program





# Member Involvement

# Task Forces



## Provide Your Voice, Contribute and Connect

8 Task Forces - Member education/growth, along with setting a public policy agenda, event planning, workforce enhancement and marketing the region through Q of L and economic development initiatives



### Business Growth

Provide mechanisms for the education and development of business - **1<sup>st</sup> Wed 9am**



### Public Policy

Info sharing to set a public policy agenda for the region - **4<sup>th</sup> Tues 3pm**



### Gulf Coast Industry Forum

Input and planning of our largest signature event- **3<sup>rd</sup> Tues 3pm**



### Economic Development

Promote job creation and capital investment in the region - **4<sup>th</sup> Wed 3pm**



### Transportation

Prioritize and support local transportation projects - **Invite**



### Women's Leadership

Showcasing and empowering women's leadership



### Quality of Life

Enhance our regions marketable image – **Bi-monthly**



### Workforce Development

Promotion of workforce development initiatives - **3<sup>rd</sup> Thurs 3pm**

# Informing the Nation

## Gulf Coast Industry Forum: September 19-20

9<sup>th</sup> Year in the Pasadena Convention Center

2-day Conference Brings Together Industry Leaders focused in Petrochemicals, Energy and Logistics



## Gulf Coast Industry Forum

AN ECONOMIC ALLIANCE HOUSTON PORT REGION EVENT



### Networking & Connections

- **1000+** Attendees
- **40** Exhibiting Companies & Institutions



### Industry & Market Insight

- Global Chemicals Outlook
- Plant Managers Panel
- Midstream Oil & Gas Report
- Regulations & Policy Update
- Port Houston Update





# Thank You

[www.allianceportregion.com](http://www.allianceportregion.com)