Sealed Bid #13027 - Fuels and Lubricants

Section 1

Differential:	QTY	Petroleum Traders +/- Plus	Petroleum Traders Delivery	Petroleum Traders Per Gal Total	Sun Coast +/- Plus	Sun Coast Delivery	Sun Coast Per Gal Total	RB Stewart +/- Plus	RB Stewart Delivery	RB Stewart Per Gal Total	Apache Oil +/- Plus	Apache Oil Delivery	Apache Oil Per Gal Total	The Hurt Company +/- Plus	The Hurt Company Delivery	The Hurt Company Per Gal Total	Mansfield +/- Plus	Mansfield Delivery	Mansfield Per Gal Total	Load QTY
1. Low Sulfur Diesel	84000	0.0074	0.0406	0.048	0.0198	0.0283	0.0481	0.0200	0.0109	0.0309	0.025	0	**0.025**	0.2029	0.016	0.2189	0.2382	0	0.2382	Transport
2. Ultra Low Sulfur Diesel,	12000	No bid			0.0198	0.0313	0.0511	0.0200	0.0169	0.0369	0.045	0	**0.045**	0.2029	0.196	0.3989	0.0382	0.2153	0.2535	Tank W/Short
3. RFG Unloaded 4	6,000	No bid			0.0198	0.0283	0.0481	0.0200	0.0109	0.0309	0	0	**0**	0.2027	0.0293	0.232	0.2405	0	0.2405	Transport
4. Regular Unleaded, 87 o	168,000	0.0044	0.0403	0.0447	0.0198	0.0283	0.0481	No Bid			0	0	**0**	0.2027	0.0293	0.232	0.2405	0	0.2405	Transport

Section 2	Petroleum Traders	Sun Coast	RB Stewart	Apache Oil	The Hurt Company	Mansfield
	No Bid	~~25055.5~~	No Bid	30408.45	**26355.56**	~~1795~~

Please see separate section itemized tab, attached

Section 3

Other Requirements	Petroleum Traders	Sun Coast	RB Stewart	Apache Oil	The Hurt Company	Mansfield
Contingency Plan	of USA to be utilized where supply has been disrupted; Contracted carriers in USA where supply is available in preparation for longer runs where supply is NOT available; Supply Dept is notified in fuel emergencies as to where our	subject to separate emergency T&C; tank reservation and rental agreement for hurricane season plus pick-up and delivery fee; charged market related price for fuel delivered into the tank plus, after 1st delivery a fee of $250 per hour	Govt contracts treated same as branded dealers in emergency; large supply in outlying markets; HAZMAT certified; rack availability, plus onsite bulk storage in Angleton	14 years experience; pricing firm, plus freight charges based on loading point. Fuel is brought in from closest loading rack; available by satellinte telephone; emergency equipment is available.	companies in LA, QK, IL and OH to mobilize and service houston area; emergency plan includes procurement and distribution of fuels and lubricants as needed from unaffected parts of US; additional charge of .37/gallon	Comprehensive emergency plan/procedures included; pre-storm top-off plan for vehicles and tanks; utilizes contracted mobile providers to help with servicing
Citation/Violation history	Not provided	Not provided	Not provided	Not provided	Not provided	Not provided
Financials	Included	Included	None, see comment below	None	None	None
Qualifications	Included	Included	Included	Included	Included	Included
Payment terms	Net 30	Net 30	Net 10	Net 30	Net 15	Net 10
Discount	0	0	0	0	0	0
P-card	Yes, 4.5% processing fee	No	No	No	yes	No
Addendum 1	Yes	Yes	Yes	No	No	Yes
Addendum 2	Yes	Yes	Yes	No	Yes	Yes
	7120 Pointe Inverness Way Fort Wayne, IN 46804	6405 Cavalcade Houston, Texas 77026	215 S. Front Street Angleton, Texas 77515	5136 Spencer Hwy Pasadena, TX 77505	3310 Alice Street Houston, Texas 77021	1025 Airport Parkway, SW Gainesville, GA 30501
			Fuel contracts w/multiple vendors in multiple markets as well as spot or rach purchsing lines of credit with several other suppliers in market, overall buying power for 130,000,000 gallons of fuel annually			

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1		**Attachment A to #13027 Pricing Proposal, Section 2**												
2					**RB Stewart**	**Petroleum Traders**	**Mansfield**		**Apache**		**Hurt Company**		**Sun Coast**	
3	**Item No.**	**Description**	**Unit of Measure**	**Quantity**			**Unit Price**	**Extended Price**	**Unit Price**	**Extended Price**	**Unit Price**	**Extended Price**	**Unit Price**	**Extended Price**
4		**Bulk Oils and Transmission Fluids**												
5	1	Bulk AW Hudraulic Oil SW20 torque fluid #56	**Gallon**	800	No Bid	No Bid	No Bid		$6.45	$5,160.00	$6.77	$5,416.00	$7.99	$6,392.00
6	2	Bulk CJ-4 motor oil 15W40	**Gallon**	1400	No Bid	No Bid	No Bid		$8.06	$11,284.00	$7.67	$10,738.00	$6.99	$9,786.00
7	3	Bulk APIGL - 5/MTI gear oil GX 85/140, 30 gallon drum	**Drum**	2	No Bid	No Bid	No Bid		$184.85	$369.70	$262.58	$525.16	$540.00	$1,080.00
8									6.16 gal		8.75 gal		9.82 gal	
9	4	Bulk Mercon V transmission fluid	**Gallon**	300	No Bid	No Bid	No Bid		$13.89	$4,167.00	$10.50	$3,150.00	$14.45	$4,335.00
10	5	DEF, 55 gallon drum	**Drum**	12	No Bid	No Bid	149.6	$1,795.20	$261.69	$3,140.28	$132.00	$1,584.00	$2.35	$1,551.00
11		SECTION TOTAL						$1,795.20		$24,120.98		$21,413.16		$23,144.00
12		**Antifreeze and Lubricants**												
13	1	MOTO Oil, SEA 30	**Quart**	50	No Bid	No Bid	No Bid		$2.97	$148.50	$2.44	$122.00	$1.95	$97.50
14	2	Chassis grease, multipurpose Lithium EP, 10 oz. tube	**Tube**	220	No Bid	No Bid	No Bid		$2.49	$547.80	$2.14	$470.80	$1.65	$363.00
15	3	Multi vehicle transmission fluid or MERCON V	**Quart**	50	No Bid	No Bid	No Bid		$3.58	$179.00	$3.02	$151.00	$4.00	$200.00
16	4	Antifreeze, all purpose multi vehicle non diluted, 1 gallon	**Gallon**	120	No Bid	No Bid	No Bid		$10.65	$1,278.00	$8.80	$1,056.00	$8.00	$960.00
17	5	Vehicle transmission fluid, DEXRON VI	**Quart**	60	No Bid	No Bid	No Bid		$5.25	$315.00	$3.17	$190.20	$4.85	$291.00
18		SECTION TOTAL								$2,468.30		$1,990.00		$1,911.50
19		**Miscellaneous**												
20	1	Oil dry, 50 lb	**Bag**	150	No Bid	No Bid	No Bid		$5.45	$817.50	$4.43	$664.50	~~$4.50~~	~~$33,750.00~~
21									per bag		per bag		~~per pound~~	
22	2	Spray Lubricant, 12 oz	**Can**	50	No Bid	No Bid	No Bid		$4.69	$234.50	$1.73	$86.50	~~$5.95~~	~~$297.50~~
23									per 12/oz can		per 12/oz can		~~per 12/oz can~~	
24	3	Brake fluid, DOT4, 12 oz	**Bottle**	40	No Bid	No Bid	No Bid		$1.85	$74.00	$2.12	$84.80	~~$0.00~~	~~No Bid~~
25									per btl		per btl		~~per oz~~	
26	4	Power steering fluid, 12 oz	**Bottle**	50	No Bid	No Bid	No Bid		$1.95	$97.50	$1.10	$55.00	~~$1.15~~	~~$690.00~~
27									per btl		per btl		~~per oz~~	
28	5	Brake parts cleaner, 20 oz	**Can**	375	No Bid	No Bid	No Bid		$3.15	$1,181.25	$1.80	$675.00	~~$3.25~~	~~$1,218.75~~
29									per can		per can		~~per can~~	
30	6	Kerosene, 55 gallon	**Drum**	2	No Bid	No Bid	No Bid		$326.61	$653.22	$267.55	$535.10	~~$4.00~~	~~$440.00~~
31									per drum		per drum		~~per gal~~	
32	7	hand cleaner with pumice, 4.5 lb container	**Container**	50	No Bid	No Bid	No Bid		$12.60	$630.00	$15.42	$771.00	~~$8.95~~	~~$447.50~~
33									per container		per container			
34	8	Fuel system cleaner for gasoline and diesel, 12 oz concentrate	**Bottle**	20	No Bid	No Bid	No Bid		$6.56	$131.20	$3.94	$78.80	~~$32.00~~	~~$1,600.00~~
35									per btl		per btl		~~per case, not bottle~~	
36		SECTION TOTAL								$3,819.17		$2,950.70		~~$38,443.75~~
37														
38		***GRAND TOTAL (please enter on proposal sheet, Section 2)***			No Bid	No Bid		$1,795.20		$30,408.45		$26,353.86		$25,055.50

	Petroleum Traders	Sun Coast	RB Stewart	Apache Oil	The Hurt Company	Mansfield
1	Wireless headsets and wireless interne	Yes, Smart Logix 16 locations in Texas, Louisiana and Oklahoma	Currently in process of installing wireles	Yes, GPS tracking on all delivery vehicles, I-phones for all employees; project manager has satellite phone	Houston dispatch accepts internet orde	No
2	No bulk storage facilities		Bulk storage for gasoline plus on/off road diesel in Angleton	5136 Spencer Hwy, Pasadena	3310 Alice Street, Houston	Contracts with all Houston and Pasadena terminals
3	Houston area Motiva, Gavilon, Musket, Valero and others	Yes, partnered with Chevron, multiple allocations w/various suppliers and access to pull from any terminal in Texas	Contracts with multiple vendors in multiple markets as well as spot or rack purchasing lines of credit with several other suppliers in those markets. Overall >130,000,000 gal of fuel annually from Exxon Mobil, Shell, Motiva, Valero, CITGO, Petrocom, Petroleum Traders, Gavilon and Flint Hills	Shell, Conoco-Phillips lubricants distributor, including house brand. Fuel contracts throughout texas and Louisiana	Multiple oil companies and open accounts with major oil companies, refiners in Houston and surrounding areas; cleared at multiple racks in Houston, Pasadena, Beaumont Port Arthur and Lake Charles, LA to lift gas & diesel for distribution in Houston area	Yes, contracts with all suppliers at Houston & Pasadena terminals
4	No fleet, use common carriers in this area	1000 units including transport trucks, bobtails, bulk and box	Own 21 transports and trailers in fleet; 14 domociled in Angleton, 7 in San Antonio Market. 22nd power unit and trailer expected to deliver in November, 2013	Own 14 bobtail trucks, 3 transports and use of 40 transports as needed by ownership of Texas Trans Eastern, also	Bobtail tank trucks and 5 transport trucks in Houston; other equipment in LA, OH, EY, and ILL affiliate ops	37 trucks operate out of Atlanta, GA, Augusta SC; Charlotte, NC and Orlando, FL. Would use common carrier for this area
5	24 hrs/day, 365	24/7, 7 days/week	24/7/365 with dispatch team members available during these same hours	7am-6pm M-F, 7am-12pm Sat; 24 hour emergency service available	7am-10pm Mon-Sat; trucks operate 24/7 Mo-Su	24/7/35
6	Fort Wayne, IN	Houston, Dallas, Austin, Corpus Christi, Odessa	All fuel is dispatched out of Angleton	5136 Spencer Hwy, Pasadena	Houston, Port Arthur, Sulfur, LA, Monroe, Lafyette, La, Eunice, LA	Houston and Gainesville, GA; 5 regional service centers
7	Licensed in 48 states	35 states incl Texas, Louisiana and Oklahoma	Currently licensed in Texas w/applications being prepared for both Ok and LA	Texas	Texas, Louisiana, Arkansas, Kentucky, Ohio, Illinois	Licensed in all 50 states
8	Any type of gasoline or diesel fuel	Gasoline, Diesel, Kerosene, Jat A, AV	HAZMAT certified, licensed to carry all motor fuels	All hazardous materials	All motor fuels, Diesel Exhaust fluid, lubricating oil	Petroleum products

9	NA	Fleet card, fleet fueling, generator fueling, emergency fuel mgmt, emergency eqpt solutions, crude/condensate hauling, filtration and fluid purification, hydrolic frac fueling, marine fuel & lubes, spill response, transportation services, used oil recycyling, card lock and fuel mgmt systems	consulting on hedging and risk management fuel purchasing strategies; assistance with equipment, installation and maintenance, fleet cards and fuel management software solutions purchases. Supply disruptions or natural disasters can be serviced from a wide network from outlying markets with governmental contract treated as priority customer in fuel emergency - same as branded dealers are t reated; work with suppliers to maximize available allocations based off of fuel availability	Complete lubricant and fueling service; service plant shut-downs year round and have all resources necessary to serve this account	In Houston: wet hosing for mobile eqpt; emergency fueling for eqpt in disaster areas; fleet cards; fleet fueling	fleet card services, fleet fueling, fuel management, cost/inventory management, temporary fueling stations, generator fueling, emergency fuel management
10	NA	Yes	No	Sales, rentals and repairs, full service	Tanks, pumps and containment accessories for all petroleum products including DEF for sale, rental and loan	No